RESULTS IS A MOVEMENT OF PASSIONATE, COMMITTED, EVERYDAY PEOPLE. TOGETHER WE USE OUR VOICES TO INFLUENCE POLITICAL DECISIONS THAT WILL BRING AN END TO POVERTY.

Our campaigners receive training, support, and inspiration to become skilled advocates. In time, they learn to effectively advise policy makers, guiding them towards decisions that improve access to education, health, and economic opportunity.

Backed by the in-depth research and the political expertise of staff, RESULTS campaigners realise the incredible power that they possess to use their voices to change the world.

OUR VISION
A world free from extreme poverty by 2030

OUR MISSION
To create the public and political will to end poverty by enabling people to exercise their own personal and political power for change

GOALS TO CHANGE OUR WORLD
1 TUBERCULOSIS - Ensuring that all people with TB are treated with tools that work
2 NUTRITION - Ensuring the right nutrition at the right time for all
3 CHILD HEALTH - Equitable access to immunisation for all
4 EDUCATION - Inclusive, equitable education for all
5 ECONOMIC OPPORTUNITY - Maximising the potential of new ways to help people escape poverty
6 CITIZEN VOICE - Strengthening people’s power to affect change, globally and in the UK

OUR THEORY OF CHANGE

HOW? THROUGH ADVOCACY...

ENDING POVERTY THROUGH...

MEASURING OUR IMPACT IN...
After a stimulating 10 years working for RESULTS UK, I feel it would be appropriate to reflect a little on where we have come from during my time here in my last letter as Chair of the Board of trustees. I first engaged with RESULTS having seen how much can be achieved with quite modest resources, leveraging each pound invested to deliver several hundred pounds of visible outcomes. It was clear to me that this level of accomplishment was possible through all of us, with our national grassroots network making a difference by taking action, as our founder, Sam Daley-Harris, taught in 1984 and describes in his 1994 book Reclaiming our Democracy.

In addition to improving education and economic opportunities, RESULTS’ work on ending poverty has always focused on health issues that affect the poorest and most marginalised, such as immunisation, malnutrition and tuberculosis (TB). A decade ago, RESULTS first started campaigning to get the UK Government to back the Global Fund to Fight AIDS, TB and Malaria, an international organisation established to accelerate the end of three epidemics. RESULTS has played an active role in ensuring that the UK Government continues to support the fund throughout my time as board chair. Just last year, our efforts culminated in a towering success – with the UK Government committing a staggering £1.1 billion to the Global Fund over the next three years, a billion-pound increase from its first pledge in 2006 that will save a life every two minutes.

In 10 years, we have seen many changes in the support and management of our organisation, from four full-time professional employees with five board members to 23 full-time professionals and a board of nine. Our budget has increased sevenfold over this period. In 2015, under the leadership of our Executive Director Aaron Oxley, we implemented a crucial and highly significant change in our structure in order to more effectively align with our theory of change and to have even more impact.

RESULTS UK has grown even stronger – and is speaking to, and effectively influencing, today’s significant local and global political challenges. I am proud and privileged to have been part of what has been achieved by a project in which each one of us can make a difference.

I would also like to express my deep appreciation and thanks to our grassroots campaigners, staff, and fellow trustees for their commitment and hard-working support during my tenure, and wish my successor as chair, Nigel Ward, continued success with the valuable support that I enjoyed.

Richard Phillips Chairman 2006 - 2016
It’s widely understood that 2016 was a difficult year, with political upheaval posing challenges for the issues and initiatives that RESULTS cares about – both on this side of the Atlantic and in The United States. There was a strong expectation that things were going to be even tougher in 2017. At time of writing, it appears that these predictions have been broadly correct. I started 2017 grappling with the idea of what we should do to navigate these choppy waters, and my conclusion was to stick resolutely to two of our core values: Evidence and Empathy.

Evidence, because there is such a thing as objective truth – the kind that underpins medicine, science, and good public policy decisions. And empathy, because we need to understand and connect with people who are different from us with even more urgency than ever before.

Evidence by itself is not enough. People do things because a person they trust asks them to. This is why, in 2017, we all have two crucially important jobs.

First, we need to come together and organise. The movement to build a better world always needs more people, and it needs them more than ever in 2017. The good news is that as an active RESULTS campaigner, you’re already doing some of the highest-impact advocacy possible!

Second, we need to speak out. We need to be those trusted people who ask. Who forcefully, respectfully, and relentlessly ask.

We will ask for world leaders to finish the job and make one last push to eliminate polo from the face of the planet by funding the Global Polio Eradication Initiative.

We will ask for the world to invest in the next generation of leaders, by ensuring that they not only fully fund the Global Partnership for Education but that countries make their own commitments as well.

And we will ask for everyone to remember that the world made a promise – just two years ago, in 2015 – to leave no one behind. No matter what your politics, no one wants a child to die from an easily preventable cause. It’s our mission to let people know that it is possible to stop this and that we can do it, now.

We’ve got a big job ahead of us in 2017. But I have every confidence that we will rise to the challenge. We will bring about the end of poverty one conversation and one ask at a time, and we will do it together.

AARON OILY EXECUTIVE DIRECTOR
In 2016, we worked to ensure that the UK Government’s pledge to the fifth replenishment of the Global Fund after 2015 was as ambitious as it could be. We called on the new Secretary of State for International Development, Priti Patel, about the upcoming replenishment.

In May, we published an original policy report: Weathering a Risky Climate: the Role of Insurance. The report covers the insurance gap in reducing poverty and delivering sustainable development systematically. Its key findings are:

- The Government has an opportunity to help protect the world’s poor with innovative solutions.
- The insurance gap is a substantial barrier to ending extreme poverty.
- We estimated that the insurance gap for the worst 1 in 100 years storms is £33 billion.

The report was launched in Redcliffe Rooms in Westminster. In the first 24 hours, we received 100 mentions on Twitter and on average 20 Retweets per day. We also secured media coverage in the Independent, Guardian and Daily Politics. The report was picked up by the Treasury Select Committee on International Development.

In May, we also contributed to the Department for International Development’s (DFID’s) consultation on climate-related insurance (CRI). The consultation focused on the emerging role of insurance as a critical component in bolstering the global humanitarian system through improved risk management and addressing the financing gap. The International Development Select Committee picked up our recommendations in its report and letter to the then Secretary of State, Justine Greening. And throughout the course of the year, we worked to develop parliamentary champions for CRI and address its links with other areas of development, through events, briefings, round tables, and meetings. In February, we organised a panel discussion on CRI, hosted and chaired by Rt Hon Andrew Mitchell MP, former Secretary of State for the Department for International Development.

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To kick off our work on the issue, we launched an exciting public campaign entitled “Risky Business”. Our grass-roots campaigners published articles in local media, met with their MPs, or even wrote directly to the Government’s pledge places the UK as the third largest contributor to the Global Fund. This commitment is instrumental in supporting the Global Fund’s efforts to save 8 million more lives over the next three years. It will enable us to take a vital step towards ending TB and other tropical diseases.

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Millions of children around the world still do not receive all of the immunisations they need to survive and thrive. In 2016, we expanded our advocacy with Gavi, the Vaccine Alliance, who are one of the most important immunisation stakeholders in the world and who reach millions of children every year in the world's poorest countries with life-saving vaccines.

Alan Brooks, Director of Health and Immunisation Systems Strengthening for Gavi, flew from Geneva to speak at our World Immunisation Week event in April and in July, Amy Whalley, Head of Policy Advocacy was appointed to the Gavi CSO Steering Committee, the advisory group made up of 18 experts who advise and support the civil-society representative on the Gavi Board. The steering committee is an important forum for ensuring that the voices of people in Gavi-supported countries are heard by decision makers. In December 2016, Amy Whalley attended the Gavi Board meeting officially as part of the CSO delegation, playing an active role in advising the CSO board representative and the UK board delegation on decisions that will affect the future operation of Gavi and its ability to reach the highest number of children possible with life-saving vaccines.

The steering committee also provides support for coordination mechanisms in 24 developing countries around the world. We will continue to work through this group to strengthen advocacy in the poorest countries around the world, in order to generate political support to reach every child with immunisation.

As a result of our advocacy towards leadership at DFID, they have prioritised nutrition within the new Civil Society Partnership Review and the Bilateral Development Review. The Secretary of State also joined the Scaling up Nutrition leadership group in September. We have also fed into the draft of DFID’s position paper on nutrition, which is expected to be launched in 2017.

In response to DFID’s need for more evidence on how to improve nutrition integration across sectors we produced a series of briefings on best practice in integrating nutrition across the Reproductive, Maternal, Newborn, Child and Adolescent Health (RMNCAH) continuum for improved nutrition and health outcomes for women, children, and adolescent girls. Based on evidence and experiences in India, Malawi, and Pakistan, these briefs assessed the integration of nutrition from the national policy and strategy level to implementation on the ground.

These briefings were successfully launched in November 2016 in the UK parliament with an active round-table discussion with attendance from parliamentarians, DFID, donor agencies, and CSO allies.

2016 saw RESULTS UK continue our support of the TB Europe Coalition (TBEC), a network of CSOs across the European and Central Asian region dedicated to the fight against TB. TBEC was born from what was a lack of mobilised civil society in the region, despite it having the highest burden of drug-resistant TB in the world. Over the past five years, TBEC has grown from strength to strength and now represents a strong civil-society presence across the region. We believe that we will not be successful in the fight against TB unless the community of people affected by the disease are at its heart.

With this in mind, in conjunction with partners we were fortunate to be able to support the creation of the first Russian-speaking network of people with experience of TB in Eastern Europe and Central Asia region – TBpeople. As the only network of people with experience of TB, TBpeople are well placed to represent their communities’ interests and concerns when it comes to healthcare reforms and legislative changes concerning the fight against TB at the national, regional, and global level. We look forward to working with them in the years to come.
Three quarters of all international financing for TB comes through the Global Fund to Fight AIDS, TB and Malaria. Despite the EU Referendum result and the subsequent change of government, we worked with our dedicated parliamentary champions to put pressure on the government behind the scenes (over the weeks and months that followed), in order to ensure that the replenishment was presented as a priority for the new government.

Sharing a stage with world leaders in Montreal, the new International Development Secretary, Priti Patel, announced an increased pledge of £1.1 billion to the Global Fund first hand.

The commitment made in India has been used to recruit a number of additional MPs from Australia and Canada to the One Last Push platform, all motivated by a common desire to rid the world of a deadly but preventable disease. In the UK, we continued to strengthen our ties with parliamentary nutrition champions. In April 2016, in partnership with the Brazil All-Party Parliamentary Group (APPG), the Agriculture & Food for Development APPG, the APPG on Women, Peace and Security, the Poverty, Social Justice and Chronicles of War APPG, and the Food Poverty APPG – we organised a parliamentary event which together to discuss what more can be done to improve nutrition and build resistance against epidemics.

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To build support, we organised a parliamentary delegation to Zambia, where we took four UK parliamentarians to see projects supported by ReSults. The parliamentary campaign for the replenishment had 11 speakers, many of whom independently referenced their involvement with ReSults. The parliamentary campaign for the replenishment had 11 speakers, many of whom independently referenced their involvement with ReSults.

We also facilitated a corresponding advocacy tour by a Zimbabwean MP, who came to the UK and discussed the impact of the Global Fund’s executive Director, and an advocate from Zimbabwe. One of the MPs we spoke to in Zambia chaired the event, and described it as the best fringe event he’d ever attended.

In October, we continued our work through the organisation of the inaugural meeting of the Leading Group of Parliamentarians on Early Childhood Development (eCD) and nutrition. Held on the sidelines of the UN High-level Meeting on Nutrition, the meeting brought 10 parliamentarians from around the world together to discuss how vital polio infrastructure can strengthen health systems and promote the health and well-being of millions of children.
Champions for the Global Fund Project

In the lead up to the fifth replenishment Conference of the Global Fund to Fight AIDS, TB and Malaria, our grassroots team took two British health professionals working on TB on a delegation to Cambodia, under our new programme – “Champions for the Global Fund”.

Dr Jess Potter and lead TB nurse Sue Dart shadowed health professionals from the National Centre for TB and Leprosy Control in Phnom Penh and Kompong Chang. Jess and Sue gained an insight into how resources from the Global Fund have helped the country to bring its TB epidemic under control, as well the funding gaps that remain.

Eight pieces of content were produced for the RESULTS website during the week-long delegation, including video blogs and diaries, detailing the participants’ experiences accompanying mobile outreach clinics and meeting with patients on drug-resistant TB wards.

On their return, Jess and Sue used their experiences to advocate, with decision makers and in the media, for an ambitious UK contribution to the Global Fund replenishment. They met with Kate Osamor, Shadow Secretary of State for International Development; Nick Herbert, co-chair of the All party parliamentary Group on Global tuberculosis; and Rushanara Ali, Jess’s local MP. In the week prior to the Global Fund Replenishment Conference, RESULTS placed articles in national media including a piece in the i and an editorial in the Guardian from Jess: “TB kills three people every minute – the world must wake up this pandemic”.

Developing Leaders for Advocacy Impact

In December 2016, the RESULTS UK grassroots network was joined by 12 new community organisers. This pilot project is a response to research demonstrating how supporting local leaders is a critical factor in building sustainable networks of activism. The new recruits attended a training weekend in rural Yorkshire, learning the skills needed to campaign and make connections, and creating their own tailored programmes for building public support for international development over a 6-month period.

While our local groups remain the backbone of our grassroots advocacy, we are exploring new ways to involve people in our mission. Not everyone wants to make an ongoing commitment to being in a group, so we want to learn how to appeal to people in different stages and walks of life, explicitly giving them the freedom to build networks of support in their own way.

International Development in a Changing World

From Saturday 11 June to Monday 13 June 2016, RESULTS UK hosted its annual national conference, “International Development in a Changing World”. It was a great event, giving our network the opportunity to come together: hear from experts on development issues; receive advocacy training; and put this training into practice during face-to-face meetings with decision makers on our advocacy day.

On day one, attendees heard from a range of inspiring speakers, including Tanya McMahon, Director of Policy, Advocacy and Campaigns at Save the Children; Tina Bythway, External Affairs Manager at Unilever; and Jonathan Freeman, a former journalist and a vocal aid critic.

This was followed by a day of training led by RESULTS staff, which ranged from coaching on how to use social media for advocacy to a session on how to communicate about international development through storytelling.

Then, on the final day, our grassroots campaigners had the opportunity to put the skills they had learnt into practice at our advocacy day at the Department for International Development and the House of Commons.

In the morning, the grassroots campaigners met with civil servants at DFID and had the opportunity to pose questions to the teams about the different issues on which we work. This was followed by meetings with MPs in parliament – a great opportunity to build on existing relationships with 50% and create new ones as well. The visit to parliament was also timely, with politicians debating the future of the International Development Act from 6pm the same day, which many of the grassroots network witnessed from the public gallery.
INCOME: TOTAL INCOME ROSE BY £422,507 TO £1,230,675.

Results Education Fund USA (REF USA) provided grants of £289,161 for the ACtIon TB Fund; £259,585 for the ACtIon Child Survival Fund, and £47,208 for the Children's Nutrition Advocacy Project. Other income included £182,360 for the Stop TB GTBC Project, £174,227 for the Global Campaign Education Project and £167,969 for other projects.

EXPENDITURE: TOTAL EXPENDITURE INCREASED BY £285,293 TO £1,086,188.

Charitable expenditure increased by £281,790 to £1,063,561, of which £268,455 was on the ACtIon TB project, £249,700 on the ACtIon Child Survival Fund and £49,446 for the Children's nutrition Advocacy project. Other expenditure included £144,983 on the Stop TB GTBC, £25,712 for the Global Campaign education project and £325,265 for other projects.

RESERVES: An operating surplus of £144,487 was added onto £160,771 brought forward from 2015 to produce a balance sheet total of £305,258 funds carried forward to 2017. Unrestricted reserves remained constant at £76,092. This is sufficient within our present policy of maintaining unrestricted reserves equivalent to three months’ operating costs.

THANK YOU

The work of RESULTS would not be possible without the invaluable contributions of the passionate and misprisational individuals who comprise our network of grassroots campaigners.

No advocacy organisation can operate in isolation: our work depends on strong partnerships and effective collaborations with other civil society organisations around the world. In particular, we would like to thank our UK coalition partners, our international ACtION partners, and our European partners.

Finally, we would like to thank all of our donors, whether you are able to contribute a couple of pounds, can afford to give regularly, or support one of our programmes on a larger scale. With your support, we can continue to fight to realise our vision of a world free from extreme poverty.

STATEMENT OF FINANCIAL ACTIVITIES

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<thead>
<tr>
<th></th>
<th>31 DECEMBER 2016</th>
<th>31 DECEMBER 2015</th>
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<tbody>
<tr>
<td><strong>INCOME</strong></td>
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<td>Other trading activity</td>
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<td>Investment income</td>
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<td><strong>EXPENDITURE</strong></td>
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<td>Raising funds</td>
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<tr>
<td>Charitable activity</td>
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<tr>
<td><strong>Total expenditure</strong></td>
<td>1,086,188</td>
<td>781,771</td>
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BALANCE SHEET

<table>
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<tr>
<th></th>
<th>31 DECEMBER 2016</th>
<th>31 DECEMBER 2015</th>
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</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
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<tr>
<td>Debentures</td>
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<td>Cash at bank &amp; in hand</td>
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<td><strong>Total current assets</strong></td>
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<td>Amount falling due within one year</td>
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<td>Net current assets</td>
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<td><strong>TOTAL ASSETS</strong></td>
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<td><strong>RESTRICTED FUNDS</strong></td>
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<td><strong>UNRESTRICTED FUNDS</strong></td>
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<td><strong>TOTAL RESERVES</strong></td>
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